2004 Annual Report

Presented at Annual Meeting
November 6, 2004

Photo by Eric Roth
IRWA Board of Directors 2004

Officers:
Michael Wood, Acting President
Anne Reynolds, Secretary
Campbell Steward, Treasurer

Board:
Robert Bradford, John Dotson, Hunt Durey,
Donald Greenough, Aldyth Innis, Miriam Lasher, Peter Phippen,
Robert Pulver, Trina Smith, Louis Wagner, David Williams

Staff:
Kerry Mackin, Executive Director
Cathryn Chadwick, Office Manager
Peg Lawrence, Development Director

Consultants/ Advisors:
April Bowling, Frances Doyle

Interns:
Kate Morkeski, Jessica Morrison, Kate Taylor,
Sean O’Keefe, Austin Blum, Caitlin O’Keefe

2004 Program Highlights:
IRWA is grateful to our tremendously dedicated staff and Board, wonderful volunteers, interns and generous donors, who made this year successful. Some of our accomplishments this year included the following:

- Advocacy Campaign: with Margaret Van Deusen’s help, IRWA completed five adjudicatory proceedings in water withdrawal appeals cases; first decisions are expected late this year.
- IRWA and Executive Director Kerry Mackin were featured in Yankee Magazine.
- IRWA represented watershed organizations on the Water Management Act Advisory Committee and Water Resources Commission’s Streamflow Task Force. IRWA provides comments on policies and projects, notably Wilmington Comprehensive Water Resources Management Plan, Reading Application for Admission to MWRA Water Supply System, and Massachusetts Draft Water Policy
- IRWA successfully partnered with the Massachusetts Department of Conservation and Recreation to secure an EPA Targeted Watershed Grant. This is a 3-year project focusing on Restoration/ Low-Impact Development.
- IRWA developed an outreach program on restoring the river, for local boards, business and civic groups and other organizations; funded by Massachusetts Environmental Trust.
- IRWA partnered with the Topsfield Conservation Commission to create the “Eco-Garden at Masconomet” with funding from Massachusetts Environmental Trust and the Office of Coastal Zone Management
- IRWA completed the 2004 Herring Count and RiverWatch Monitoring program; these have become almost entirely volunteer programs and could not be successful without the dedication of our volunteers; special thanks also to Cathy Chadwick, Frances Doyle, Kate Morkeski, Martha Campbell, Jessica Morrison and Cait O’Keefe.
- Survived another move – thanks to all who helped make it the smoothest yet.

2004 IRWA Award Recipients

Outstanding Service Award: Butch Conary
Butch has worked for more than a decade organizing river cleanups and canoe trips.

Environmental Leadership Award: Middleton Stream Team
The Middleton Stream Team has improved several canoe landings, does a terrific outreach program including regular newspaper articles, and is an effective voice for river protection in Middleton.

Outstanding Public Service Award: United States Geological Survey
The studies that USGS has done in the Ipswich River Watershed have been instrumental in establishing a foundation of good science upon which to base improved management of the Ipswich River.

Environmental Leadership Award: Charles River Watershed Association
Bob Zimmerman and CRWA have been at the forefront of work to improve river protection in Massachusetts, and have been tremendously generous in their support of IRWA and other NGO’s.

Outstanding Service Award: Margaret Van Deusen
Margaret has done an outstanding job representing IRWA and our partners in many appeals cases, lending her insights and expertise to fight for improved water withdrawal permits.

Junior Volunteers: Patrick Sheridan Rossi and Carol Ann Ferris
Financial Report:

Statements of Activities for the years ended December 31,

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<tr>
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<th>2004*</th>
<th>2003</th>
<th>2002</th>
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<tbody>
<tr>
<td>UNRESTRICTED NET ASSETS</td>
<td></td>
<td></td>
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<tr>
<td>OPERATING SUPPORT</td>
<td>YTD (10/28)</td>
<td></td>
<td></td>
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<tr>
<td>• Membership revenue – annual appeal</td>
<td>$ 2,820</td>
<td>$ 16,775</td>
<td>$ 9,497</td>
</tr>
<tr>
<td>• Membership revenue – dues</td>
<td>21,948</td>
<td>26,979</td>
<td>24,521</td>
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<tr>
<td>• Other contributions</td>
<td>57,350</td>
<td>38,529</td>
<td>30,964</td>
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<tr>
<td>• Event revenue</td>
<td>18,870</td>
<td>43,346</td>
<td>28,605</td>
</tr>
<tr>
<td>• Grants – private</td>
<td>30,746</td>
<td>26,030</td>
<td>21,525</td>
</tr>
<tr>
<td>• Grants – public</td>
<td>42,608</td>
<td>55,632</td>
<td>74,746</td>
</tr>
<tr>
<td>• Donated goods and services</td>
<td></td>
<td>9,742</td>
<td>12,297</td>
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<tr>
<td>• Use of contributed facilities</td>
<td></td>
<td>5,400</td>
<td>24,000</td>
</tr>
<tr>
<td>• Sale of goods and publications</td>
<td>4,486</td>
<td>1,582</td>
<td>1,576</td>
</tr>
<tr>
<td>• Interest income</td>
<td></td>
<td>101</td>
<td>93</td>
</tr>
<tr>
<td>TOTAL</td>
<td>179,436</td>
<td>224,114</td>
<td>227,824</td>
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NET ASSETS RELEASED FROM RESTRICTIONS | 44,365 |
TOTAL UNRESTRICTED REVENUES | 179,436 | 268,479 | 227,824 |

OPERATING EXPENSES | 160,056 |
| • Program services | 162,493 | 154,139 |
| • Support services | 38,244 | 46,836  |
| • Fund raising | 50,025 | 60,256  |
| TOTAL | 160,056 | 250,762 | 261,231 |

INCREASE (DECREASE) IN UNRESTRICTED NET ASSETS | 19,380 |
INCREASE (DECREASE) IN TEMPORARILY RESTRICTED NET ASSETS | (36,829) | 44,365 |
TOTAL INCREASE (DECREASE) IN NET ASSETS | $ 19,380 | $ (19,112) | $ 10,958 |

Statements of Financial Position, December 31,

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<thead>
<tr>
<th></th>
<th>2004*</th>
<th>2003</th>
<th>2002</th>
</tr>
</thead>
<tbody>
<tr>
<td>ASSETS</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Current Assets</td>
<td>$ 66,857</td>
<td>$ 46,649</td>
<td>$ 66,487</td>
</tr>
<tr>
<td>• Net Property and Equipment</td>
<td>6,633</td>
<td>6,632</td>
<td>11,153</td>
</tr>
<tr>
<td>TOTAL</td>
<td>$ 73,490</td>
<td>$ 53,281</td>
<td>$ 77,640</td>
</tr>
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LIABILITIES AND NET ASSETS | 19,380 |
| • Current Liabilities | $ 19,413 | $ 18,581 | $ 23,834 |
| • Equity | 54,077 | 34,694 | 53,806 |
| TOTAL LIABILITIES AND NET ASSETS | $ 73,490 | $ 53,281 | $ 77,640 |

*2004 figures represent year-to-date as of 10/28/04, have not been reviewed by a CPA, and are subject to change.

2003 Income by Category

- Dues and Donations: 43%
- Events: 25%
- Private Grants: 12%
- Public Grants: 19%
- Sale of Goods and Publications: 11%

2003 Expenses by Category

- Program Services: 65%
- Administration/Support: 15%
- Fundraising: 20%
Special Thanks

To all our Members, Supporters and Donors, with special appreciation to those who have supported our Advocacy Campaign in 2004.

IRWA could not continue our volunteer monitoring program without the dedication of its volunteers, including: Mike Abell, Gail Anderson, Loring Bradlee, Katharine Brown, Elizabeth & Alexander Cameron, Martha Campbell, Jim Dempsey, Judy Donovan, Bob Duncan, Jacob & Will Finch, Joan Flynn, Kim Honetschlager, Ingrid Johnson, Judy Mansfield, Abby & Lisa Manzi, Frank Masse, Pike Messenger, John Monroe, Peter Moore, the Murray-Ferris Family, Mark Nardone, Deborah Nelson, Pamela Newport, Beth O’Connor, Barbara Ostberg, Karen Pearson, Paul and Judy Penner, Meg Philpott, Lucille Pothier, Eric Roth, Stuart Saginor, Carol Sandberg, Linda Siwak, Gina Snyder, Shep Spear, Martha Stevenson, Janet Stone, Suzanne Sullivan, Rich Tomczyk, John & Ann Ward, Dave Williams and Nancy Richards Wolfe. Thanks also to interns Austin Blum, Caitie & Sean O’Keefe and Emilie Rodgers, and to Martha Campbell, Kate Morkeski and Jessica Morrison. Kate and Jess have been writing the Annual Reports for the 2002 and 2003 monitoring years, which should be available soon.

Thanks also to 2004 Herring Count volunteers: Kate Taylor (coordinator) and Gail Anderson, Loring Bradlee, Linda Breisch, Martha Campbell, Tim Campbell, Anne Grimes Rand, Tristan Finch, Meg Foley, Todd Frampton, Tyler Hammond, John Herron, Sam & Sharon Hewitt, Bill Holland, Judy Hoyle (Jess & Kylie/ class), Aldyth Innis, Ingrid Johnson, Mike Johnson, Peg Lawrence, Kerry Mackin, Jennelle Mitchell, Mike Murphy, Mark & Hilary Nardone, Jane Nove, Beth O’Connor, Addie Pappas, Kathy Pignato, Amanda Poor, Justin & Shannon Power, Kevin Power, Matthew Power, Shannon Power, Alex Rossi, Bill Sargent, Nemat Sharn, Dave Standley, Nina, Henry & Victoria Streeter, John Stump, James Suslak, Brenda Taylor, Dan Terry, Maria Todd, M. Van Ness, Patty Walsh, Jamie, Katie, Erin F & Meghan M,

Many thanks to our supporting and sponsoring organizations:

Donated Legal Services: Charles River Watershed Association, Conservation Law Foundation, and Stern Shapiro Weissberg Levin

Grants/Donations: Ada Howe Kent Fund; Cabot Family Charitable Trust; The EnTrust Fund; Essex County Greenbelt Association; Gaffney Foundation, Massachusetts Environmental Trust; Massachusetts Office of Coastal Zone Management; Carolyn McDade & Friends Chorus (O Beautiful Gaia) with Deborah Cramer; New England Biolabs Foundation; US EPA (grant to partnership under Department of Conservation and Recreation)

Donations, goods and services:
Avalon Realty; Danvers Fish & Game Club; First Light Anglers; Foote Brothers Canoe Rental; Gregory Insurance Co; Don Greenough, Attorney; Ipswich Bay Striped Bass Fly Fishing Derby; Ipswich Cooperative Bank, Ipswich Family YMCA; Mass. Audubon Ipswich River Wildlife Sanctuary; MdR Design; Meriden Engineering; Middleton Stream Team; New England Small Craft; J Pezzela & Co; Reading/North Reading Stream Team; Eric Roth, Photographer;

Eco-Garden at Masconomet: Thanks to Massachusetts Environmental Trust, Office of Coastal Zone Management, and to Agresource; Cambridge Reprographics; Clay Larsen, Larsen & Co. Landscaping; Miles River Sand & Gravel; Northeast Nurseries; Nunan’s Florist & Greenhouses; Nursery Services Inc.; Mike Simmons Landscaping; Topsfield Conservation Commission; Town of Ipswich; Naomi Braver, Cathy Chadwick, Pam Culver, Kathryn Glenn, Mike Grimes, Caitlin Goskowicz, Barbara Jesse, Cheryl & Bob Jolley, Kerry Mackin, Nancy Merrill, Pike Messenger, Richard O’Brien, Eric Roth, Guy Simmons, Mike Simmons, Lana Spillman, Jim Streeter, Robin Tomasinon, Rich & Anna Tomczyk, Glenn Walker, Maria Wheeler and Stew Williamson.
Thanks to everyone who made the River Party a success! Our great thanks to Peg Lawrence, River Party Committee Chair Ann Pulver and hosts April Bowling & Peter Phippen, Eileen & Hunt Durey, Susanna & Moose Colloredo-Mansfeld, Christy & Jim Donovan, Chris Eaton & John Greenbaum, Phyllis & Michael Greene, Katrina Hart, Tizzy & Whitney Hatch, Elizabeth & Mark Massey, Katherine McMillan & Nigel Adam, Paige & Chuck Mercer, Virginia & Peter Morbeck, Millie & Dick Perkins, Ann & Bob Pulver, Trina & Clark Smith and Mary & Mike Wood. Special Thanks to our main sponsor, Ipswich Cooperative Bank, auctioneer Senator Bruce Tarr, and Gid Loring and Gid’s Giddy Gang for their wonderful music. Thanks to the following businesses, organizations and individuals for goods and services supporting the River Party: The Band Box; Bicycle Shop of Topsfield; Botanical Bliss Spa; Cathy Chadwick; Chapman’s Greenhouses & Garden Center; Corliss Brothers Nursery; First Light Anglers; Fun-Among-Us; Frank Ferrel, Fiddle Player; Jennifer Goldfinger; Gordon Florist & Greenhouses; Foote Brothers Canoe Rental; Gordon’s Greenhouse; Don & Lucia Greenough; Ipswich One Hour Photo; Immie Designs; Ipswich Arts Co-operative; Ipswich Family YMCA; Ipswich River General Store & Deli; Ipswich River Yoga; Lavender & Lace; Kerry Mackin; Mass. Audubon Ipswich River Wildlife Sanctuary; Middleton Stream Team; Edward Monnelly, Photographer; Nails Etc. Day Spa; Natalie’s Restaurant; Nazier’s Fine Jewelers & Gifts; New England Biolabs Foundation; New England Small Craft; J Pezzela & Co; Reading/North Reading Stream Team; Anne V. Reynolds; Rivers Edge Trading Co; Salon Patrice; Stone Soup Café; Walden Sports; Mike and Mary Wood; Zabaglione Café and Ristorante; Zenobia. Finally, huge thanks to all the River Party Patrons, Sponsors and Supporters, listed individually in the River Party Program Book.